

Tube-O-Flex

Best Distributor of Flexible Hoses, Pipes & Fittings
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Tube-O-Flex



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CORPORATE PROFILE



www.tubeoflex.com.na





“TUBE-O-FLEX CELEBRATES A PROUD HERITAGE OF TWO DECADES OF SUCCESS”

INTRODUCTION

The history of Tube-O-flex dates back to 1979 when Ashraf Mohamed open its doors in Cape Town South Africa. From humble beginnings the company very soon established itself as one of the largest distributors of flexible hoses, not only in South Africa, but in the rest of Southern Africa region. In 1989 the company opened a subsidiary in Namibia and this saw the birth of Tube-O-Flex (Namibia) as we know it today.

In 2005 Tube-O-Flex (Namibia) open a new chapter in its history by selling a majority equity stake to a Black Economic Empowerment company, Onyewu Holdings.

Onyewu Holdings is a black-owned group with a growing portfolio of investment in the resources, property, and financial services sector. The empowerment group was formed in 2003 by a group of emerging young entrepreneurs with the objective of pursuing strategic investments in various sectors of the Namibian company.

Tube-O-Flex celebrates a proud heritage of over three decades of success which has been possible because of doing things differently with the prospects of even greater triumphs in the years ahead. We are able to adapt and change to meet the challenges of our changing environment.

MISSION

Tube-O-flex is a growth oriented provider of flexible hoses solutions and allied products.

Our business promise is to provide integrated solutions combining product excellence, technical support and unwavered customer service. Our wide range of flexible hoses, pipes ,fitting, meters and valves are of highest quality and we believe we have the ability

to be flexible and responsive to the demands of our customers.

OUR VISION

We are focused on being the most reliable distributor of flexible hoses, pipes, fittings and related products to our customers. This is achieved through innovation, investment in our people and continuously focusing on the different customer needs.

We aim to be the preferred partner for our customer with whom we build long term relationships. In line with this vision our areas of focus are:

- To play leading role in optimizing the flow of business and information in the supply chain between ourselves and the manufacturers
- To provide reliable network of distribution to all town and cities in the country; and
- To maintain a well defined and market driven product range.

STRATEGY & BUSINESS PHILOSOPHY

Our strategy is to create value on a sustainable basis for all our stakeholders, shareholders, customers, employees, suppliers and the communities in which we operate. We create value through sharing knowledge, innovation, and best practice. We conduct our business based on enduring relationships, trust, and perseverance. Our business philosophy extends to developing long term partnering relationships with our suppliers and customers, an active involvement with the surrounding communities in which we operate and maintaining a constructive value adding relationship with the government at all levels.

A close-up photograph of several braided metal hoses, likely for industrial or automotive use, arranged diagonally across the top right of the page. The hoses have a complex, woven texture and are set against a white background. The bottom half of the page is a solid dark red color, which serves as a background for the text.

BEE PHILOSOPHY

Tube-O-Flex is committed to the principles of black economic empowerment as a means to transform the economy and redress the economic imbalances prevalent in our economic and social structure today. We therefore believe that true empowerment should be broad-based and benefits should extend beyond only a few individuals. In this regard, Tube-O-Flex is proud to be one of the BEE empowered companies in Namibia.

CORE VALUES & PRINCIPLES

Tube-O-Flex's business activities are based on a set of values, objectives and principles that inform our strategy and the way we conduct our business and relate to various stakeholders. The value proposition we offer to our business partners is inspired by these objectives and principles. We are therefore guided by following values and principles.

- To develop and nurture a lasting partnership with our customers;
- To provide sustained growth and reasonable profits to our stakeholders;
- To create trust and work closely with our partners for our mutual benefit;
- To be an equal opportunity company playing an active and deliberate role in development of historically disadvantaged people;
- To be socially responsible and never compromise our integrity;
- To contribute through networking to the success of business where we will be involved;
- To be empowered through participation;
- Our culture is based on decisiveness, simplicity, cost consciousness and accountability;
- We expect ethical behaviour and high performance from every employee; and
- We encourage an open-minded and innovative spirit.

HEALTH & SAFETY

In conducting all of its activities, Tube-O-Flex undertakes to protect and maintain the safety, health and environment of its employees, customers and suppliers. The company also strives to maintain the highest degree of physical, mental and social well-being amongst the above stakeholders, and to prevent any harm or loss to the surrounding environment and population as far as possible.

INDUSTRIAL FOCUS & PRODUCTS

Tube-O-Flex is a leading distributor of various flexible hoses, pipes and fittings for the requirements of the mining, civil engineering, building, industrial and agricultural markets throughout Namibia and neighboring countries. The company's head office is situated in Windhoek's Southern Industrial area. Our range of products includes the following:

RUBBER HOSE



- Mining Hoses (air and oil resistant)
- Suction and delivery hoses for water,
- Petrol, diesel, oil as well as food quality
- Hoses and any other liquids

POLYPIPES

- HDPE fitting for all application
- LDPE fitting for all application

VALVES



- Gate valves (brass & cast iron)
- Ball valves
- Foot valves
- Pump strainers
- Three way valves (I port & T port)
- Syrup valve (for decanting paint & other liquids)
- Pressure relief valves

P.V.C HOSES

- Mining hoses
- Suction and delivery hoses for water
- Small bore airline hoses

UPVC PIPE & FITTING

- Glue – on and lyngh fitting

FLEXIBLE METALLIC HOSES



- Flexible galvanized exhaust hose
- Stainless steel flexible hoses for high temperature & pressure as well as anti-vibration
- Stainless Steel bellows (compensators) for expansion & contraction on steam lines as well as anti-vibration

STEEL PIPES



- Galvanised pipes & fitting
- Steam pipes & fittings
- Steamless pipe (SC40 & 80) fitting eg. Weld on, elbows, tees, reducers, flanges etc
- Stainless steel pipes as well as weld-on and screwed fittings

COPPER PIPES & FITTINGS



- Capillary & Conex

FLOW - METER



- For water, petrol, diesel, and oil application

QUICK COUPLING FITTINGS

- Claw couplings for compressor hoses, petrol couplings for water pumps, geka couplings etc

PETROLIC FITTINGS



- Dry-break couplings & adaptors
- Nozzle
- Fittings (above & underground)
- Suction & delivery hoses for petrol, diesel & oil

BOARD OF DIRECTORS

SAMUEL JAFET VICTOR - MANAGING DIRECTOR



Victor is a well-established Namibian entrepreneur with business interests in a number of sectors including healthcare, manufacturing, financial service and property. Victor is the chairman and co-founder of Onyewu Holdings. He is also a co-founder of Shangelao Capital. In addition he holds other business interests in the following companies; SJV Holdings and Mailai Fishing. He serves as a director on the boards of many of these companies including the ones in which Onyewu has an interest. Over the years he has developed considerable business experience across different industries. Through his various business involvements, Victor has also established a valuable and extensive network of contacts in government, local companies, trade unions and parastatals.

LIINA MUATUNGA - NON-EXECUTIVE DIRECTOR



Liina is a registered Human Resources Practitioner. She has over 20 years experience in Human Resource Management and Development. She currently holds the position of Managing Directors at Mondi Packaging Namibia (Pty) Ltd. She is a co-founder and a member of C.L.C Construction cc. She serves as a director of Nexus and Mailai Fishing Company respectively. Her educational qualifications include a National Diploma and a Bachelors Degree in Human Resource Management as well as a Master of Business Administration in Strategic Management.



CALL US NOW!

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